Are low interest rates firing back? Interest rate risk in the banking book and bank lending in a rising interest rate environment

Lara Coulier^{1,2} Cosimo Pancaro² Alessio Reghezza²

¹Ghent University ²European Central Bank

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Focus of the paper

- Descriptively show banks' build up of interest rate risk
 - Low for long interest rate environment altered the duration of bank balance sheets
 - Unexpected pace of the MP tightening lead to materialization of interest rate risk
- Look at the implications for bank lending supply in a rising interest rate environment
 - Lending contraction
 - Lending portfolio reshuffling
- Identify borrowers affected by the contraction/reshuffling in lending supply
 - ⊙ MSMEs
 - No substitution effects

Overview of the literature

- ▶ Bank maturity transformation and monetary policy (Drechsler et al., 2017, Drechsler et al., 2021, Greenwald et al., 2023)
- ▶ Bank lending channel (e.g., Kashyap and Stein, 1995, Jiménez et al., 2012, Gambacorta and Shin, 2018)
- Interest rate risk, monetary policy and lending
 - Beutler et al., 2020: banks with a larger duration gap reduce lending more when interest rates rise to remain in compliance with capital requirements (Swiss bank-level data, 2001Q2-2013Q3)
 - Gomez et al., 2021: banks with a larger income gap reduce lending less when interest rates increase because of increased net interest income (US bank and bank-firm level data, 1986Q1-2013Q4)

Contribution to the literature

Our contribution:

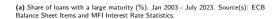
- ▶ Detailed and extensive loan-level credit registry data for the euro area (AnaCredit)
- Unique supervisory dataset to capture the behavioral maturity mismatch across the whole maturity/repricing structure of the balance sheet, including information on hedging
- ► Evaluating the effects of banks' exposure to interest rate risk on lending after a monetary tightening subsequent to a prolonged period of low interest rates

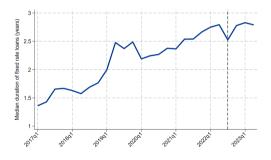
What happened during the low interest rate environment?

- ▶ Banks issued more fixed rate loans with a large maturity to compensate for compressed margins
- ► This increased the duration of banks' asset-side



Share of outstanding volume of loans to HHs and NFCs with a maturity above 5 years (lhs)
 Share of new husiness volume of loans to HHs and NFCs with a maturity above 10 years (ths)

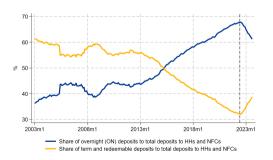


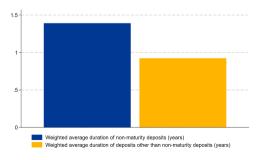


(b) Duration of fixed rate loans (years), 2017Q1-2023Q2. Source(s): ECB Supervisory data.

What happened during the low interest rate environment?

- There was a large inflow of sticky overnight deposits, which behaviourally have a larger duration than term and redeemable deposits
- This increased the duration of banks' liabilities, counterbalancing the increase in the duration of the assets

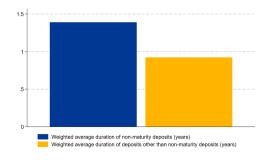




What happened since interest rates started to increase?

- ► There has been a material shift from overnight to term and redeemable deposits, reducing the duration of banks' liability-side
- Materialisation of interest rate risk (net duration risk)!



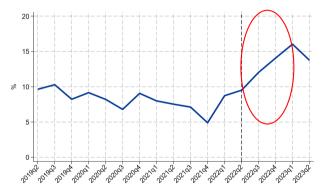


(a) Share of deposit types in total deposits to HHs and NFCs (%), Jan 2003 - July 2023. Source(s): ECB Balance Sheet Items.

(b) Duration of deposits types (years), Median 2022Q2. Source(s): ECB Supervisory data.

What happened since interest rates started to increase?

► Materialisation of interest rate risk (net duration risk)!



Duration gap (scaled by total assets) of euro area banks (%), 2019Q2-2023Q2. Source(s): ECB Supervisory data.

Measuring interest rate risk

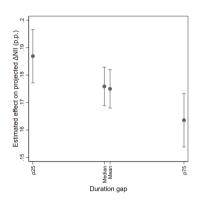
$$DurationGap = \sum_{j=1}^{14} \frac{DUR_j}{1+i} \left(\frac{A^j - L^j}{Z} \right)$$
 (1)

Where j represent the maturity buckets and Z represents total assets

- Based on bank-level supervisory data on cash-flows for each repricing/maturity bucket
- ► = Time to receive the cash-flows from the assets side time to receive cash-flows from the liability side (weighted by their present value)
- Positive duration gap signals losses in economic value of equity when interest rates increase
- Takes into account behavioural assumptions and hedging

Why should interest risk matter for bank lending?

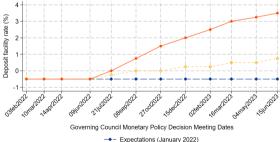
- Banks try to have stable duration gap over time (Drechsler et al., 2021) or to match the duration of assets and liabilities (Kirti, 2020) to lock in long-term profits with stable funding
- Net duration risk entails lower expected profitability (English et al., 2018) and, consequently, capital accumulation in the medium run
- Banks want to avoid supervisory scrutiny and capital surcharges in the form of P2R and P2G



Impact of duration gap on 12 month projected ΔNII (p.p.), coefficients and 95% confidence bands. Source(s): ECB Supervisory data.

Empirical challenges

- Controlling for credit demand by using firm-time or industry-location-size-time fixed effects
- ▶ Controlling for interest rate type by using interest rate type fixed effects
- Controlling for positive impact of MP tightening on bank profits in the short-term by controlling the heterogeneous impact of NII on lending after MP tightening
- Exogeneity of monetary policy?



Expectations (January 2022)
 Expectations (June 2022)

-- Realised

Empirical strategy

Bank-firm-quarter level estimations:

$$\Delta log(loans)_{c,b,f,t} = \gamma DurationGap_{c,b,t-1} + \beta \left(DurationGap_{c,b,t-1} * \Delta PolicyRate_{t} \right) \\ + \kappa \tilde{X}_{c,b,t-1} + \lambda \left(\tilde{X}_{c,b,t-1} * \Delta PolicyRate_{t} \right) + \eta_{f,t,i} + [\alpha_{c,t}] + \epsilon_{b,f,t}$$
(2)

- Bank-firm-quarter level data on firm lending from AnaCredit combined with bank-level characteristics (bank size, profitability, income gap, funding structure, capitalization, liquidity, NPL)
- ▶ Time frame: 2021Q1-2023Q2
- > 73 significant institutions
- > 2 million observations Go to descriptives

Intensive margin results

	Dependent variable: Δ Log (loans)							
	(1)	(2)	(3)	(4)				
Duration gap/TA (lag)	0.000144	0.000193*	0.000144	0.000194*				
	(1.34)	(1.75)	(1.33)	(1.72)				
Duration gap/TA (lag) \times Δ policy rate	-0.0292**	-0.0300***	-0.0294**	-0.0302***				
	(-2.26)	(-3.04)	(-2.25)	(-3.00)				
Observations	2028673	2013105	2028661	2013091				
Control variables \times Δ policy rate	No	Yes	No	Yes				
Borrower×Time×Interest rate type FE	Yes	Yes	Yes	Yes				
Country×Time FE	No	No	Yes	Yes				

- ▶ When interest rates increase by 100 bps, a bank with a duration gap at the 75th percentile reduces lending by around 90 bps more than a bank at the 25th percentile
- ► Similar results on the probability of issuing a new loan More results
- = deleveraging!

Portfolio reshuffling

	Shor	Short-term loans (maturity ≤ 2 years)				Long-term loans (maturity > 2 years)			
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	
Duration gap/TA (lag)	0.000182	0.000235	0.000113	0.000164	0.000227	0.000277	0.000223	0.000276	
	(0.42)	(0.59)	(0.25)	(0.41)	(1.52)	(1.65)	(1.49)	(1.61)	
Duration gap/TA (lag) \times Δ policy rate	-0.00230	0.0222	0.00615	0.0350	-0.0607***	-0.0557***	-0.0610***	-0.0561***	
	(-0.05)	(0.48)	(0.12)	(0.74)	(-2.82)	(-3.08)	(-2.79)	(-3.04)	
Observations	43873	43178	43847	43158	1781033	1767958	1781017	1767942	
Control variables \times Δ policy rate	No	Yes	No	Yes	No	Yes	No	Yes	
Borrower×Time×Interest rate type FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Country×Time FE	No	No	Yes	Yes	No	No	Yes	Yes	

- ▶ Banks with a high duration gap especially reduce their **long-term lending** to reduce their exposure to duration risk and avoid supervisory scrutiny when interest rates increase
- ► Similar results on the probability of issuing a new loan More results

Portfolio reshuffling

		Dependent variab	le: Δ Log (loan	is)
	(1)	(2)	(3)	(4)
Duration gap/TA (lag)	0.000197*	0.000243**	0.000197*	0.000240**
	(1.80)	(2.11)	(1.80)	(2.07)
Duration gap/TA (lag) × Δpolicy rate	-0.0249*	-0.0272**	-0.0248*	-0.0268**
	(-1.76)	(-2.58)	(-1.75)	(-2.53)
Duration gap/TA (pre/lag) $ imes$ Δ policy rate $ imes$ Floating	-0.00361	0.00458	-0.00394	0.00410
	(-0.19)	(0.29)	(-0.21)	(0.25)
F-test floating rate loans	-0.0285	-0.0226*	-0.0288	-0.0227
	(-1.66)	(-1.77)	(1.62)	(-1.67)
Observations	2803531	2780145	2803522	2780140
Control variables $ imes$ Δ policy rate	No	Yes	No	Yes
Double interactions	Yes	Yes	Yes	Yes
Borrower×Time	Yes	Yes	Yes	Yes
Country×Time FE	No	No	Yes	Yes

- Estimations without interest rate type fixed effects
- ▶ Banks with a high duration gap especially reduce their **fixed rate lending** to reduce their exposure to duration risk and avoid supervisory scrutiny when interest rates increase
- ► Similar results on the probability of issuing a new loan More results

Which borrowers are more affected? Firm-size

		Dependent variab	le: ∆ Log (loans	5)
	(1)	(2)	(3)	(4)
Duration gap/TA (lag)	0.0000182	0.0000170	0.0000154	0.0000187
- · · · · · · · · · · · · · · · · · · ·	(0.16)	(0.18)	(0.13)	(0.19)
Duration gap/TA (lag) × Δpolicy rate	-0.00443	-0.00233	-0.00475	-0.00316
	(-0.35)	(-0.22)	(-0.36)	(-0.28)
Medium-sized firm \times Duration gap/TA (lag) \times Δ policy rate	-0.0210*	-0.0222**	-0.0205*	-0.0210*
	(-1.95)	(-2.09)	(-1.90)	(-1.97)
Small-sized firm \times Duration gap/TA (lag) \times Δ policy rate	-0.0461***	-0.0491***	-0.0456***	-0.0479***
	(-4.03)	(-4.56)	(-3.92)	(-4.38)
Micro-sized firm \times Duration gap/TA (lag) \times Δ policy rate	-0.0214**	-0.0281**	-0.0211**	-0.0271**
017 (10)	(-2.61)	(-2.55)	(-2.42)	(-2.36)
Observations	1981398	1966119	1981386	1966105
Control variables \times Δ policy rate	No	Yes	No	Yes
Double interactions	Yes	Yes	Yes	Yes
Borrower×Time×Interest rate type FE	Yes	Yes	Yes	Yes
Country×Time FE	No	No	Yes	Yes

- Banks with a larger duration gap do not significantly reduce lending to large firms when interest rates increase
- When interest rates increase by 100 bps, a bank with a duration gap at the 75th percentile reduces lending by 90-97 bps more to small firms, while this is between 40-56 bps for micro- and medium-sized firms

Which borrowers are more affected? Substitution effects

	Dependent varia	ble: ∆ Log (borrowing)
	(1)	(2)
High exposure	0.0152***	0.0168***
	(24.61)	(21.67)
High exposure $ imes \Delta$ policy rate	-0.750***	-0.744***
	(-9.17)	(-7.13)
Observations	6400463	6375657
Bank-level control variables \times Δ policy rate	No	Yes
ILS×Time×Interest rate type FE	Yes	Yes

Note: ***: 0.01.**: 0.05.*: 0.1. Clustered standard errors at the firm level are reported in parenthesis.

- ► Firm-quarter-level analysis
- When interest rates increase by 100 bps, firms exposed to banks with a higher duration gap exhibit around 75 bps lower borrowing in relative terms
- Firms cannot (fully) substitute the contraction in borrowing coming from high-duration gap banks 4 D > 4 B > 4 B > 4 B > 3

Robustness checks

- Including single bank-firm relationships Go to results
- ▶ Pre-determined duration gap (2) Go to results
- ► Controlling for overnight deposits composition Go to results
- ► Generalised propensity score weighting Go to results
- Extensive margin analysis Go to results
- ► Non-linearities Go to results
- ► Excluding mixed rate loans Go to results
- Different thresholds for short- vs long-term lending
- Additional control variables
- Different clustering of standard errors

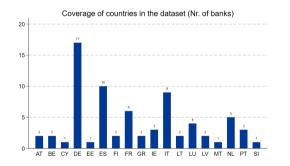
Conclusions

- ▶ Banks with a larger duration gap (i.e. higher interest rate risk exposure) **deleverage and reduce long-term and fixed-rate lending more compared to their peers** when interest rates increase to reduce their duration gap and avoid supervisory scrutiny
- Small firms are most affected by this deleveraging and affected firms cannot fully substitute the contraction in lending
- Important policy implications
 - Heterogeneity in the transmission of monetary policy
 - (Long-term) lending contraction can exacerbate economic downturn, with most pronounced effects for MSMEs

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Sample coverage and descriptives (Back)



	N	Mean	Std.dev.	p25	p75	Min.	Max.
Endogeneous variables: ΔLog(loans) (%)	14,582,455	-2.407	25.415	-6.558	0	-100.606	119.647
Variable of interest: Duration gap/TA (%)	17,167,090	4.119	26.366	-11.335	19.791	-62.315	80.843
Bank control variables:							
Income gap/TA (%)	17,167,090	4.090	7.276	-1.152	9.776	-53.903	39.449
Log TA	17,167,090	12.909	1.183	11.896	13.671	8.057	14.718
Cash/TA (%)	17,167,090	14.599	4.461	11.800	17.376	1.025	36.560
ROA (%)	17,167,090	0.491	0.385	0.286	0.648	-0.907	1.941
Debt securities/TA (%)	17,129,892	10.554	6.403	7.971	11.139	0	37.618
NPL ratio (%)	17,167,052	3.534	1.422	2.769	4.197	0.465	13.303
Distance to MDA (%)	17,167,090	4.615	2.663	3.189	5.403	0.420	26.085

Descriptives for the period 2021Q1-2023Q2.



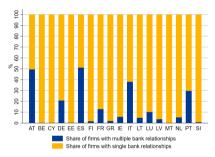
	Dependent variable: new loan						
	(1)	(2)	(3)	(4)			
Duration gap/TA (lag)	0.000369***	0.000380**	0.000375***	0.000388**			
	(2.66)	(2.42)	(2.68)	(2.41)			
Duration gap/TA (lag) $ imes$ Δ policy rate	-0.0503**	-0.0603***	-0.0504**	-0.0607***			
	(-2.23)	(-3.59)	(-2.19)	(-3.53)			
Observations	2028673	2013105	2028661	2013091			
Control variables \times Δ policy rate Borrower/ILS \times Time \times Interest rate type FE	Borr	Borr	Borr	Borr			
Country×Time FE	No	No	Yes	Yes			

Probability of issuing a new loan (portfolio reshuffling)

	New loan (maturity ≤ 2 years)				New Ioan (maturity > 2 years)				
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	
Duration gap/TA (lag)	0.0000188	-0.0000506	-0.00000241	-0.0000898	0.000392***	0.000415***	0.000397***	0.000421***	
	(0.07)	(-0.18)	(-0.01)	(-0.31)	(3.08)	(3.02)	(3.10)	(2.97)	
Duration gap/TA (lag) $ imes$ Δ policy rate	0.0460	0.0630*	0.0503*	0.0676*	-0.0611***	-0.0649***	-0.0616***	-0.0654***	
	(1.60)	(1.75)	(1.73)	(1.85)	(-3.26)	(-4.40)	(-3.24)	(-4.33)	
Observations	43873	43178	43847	43158	1781033	1767958	1781017	1767942	
Control variables \times Δ policy rate	No	Yes	No	Yes					
Borrower*Time*Interest rate type FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Country*Time FE	No	No	Yes	Yes	No	No	Yes	Yes	

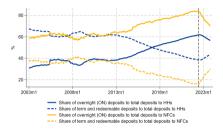
		Dependent var	iable: new loan	
	(5)	(6)	(7)	(8)
Duration gap/TA (lag)	0.000287*	0.000251	0.000292*	0.000252
	(1.94)	(1.44)	(1.96)	(1.43)
Duration gap/TA (lag) $ imes$ Δ policy rate	-0.0299	-0.0394*	-0.0304	-0.0395*
- ', ' -, ' -	(-1.06)	(-1.88)	(-1.07)	(-1.89)
Duration gap/TA (pre/lag) \times Δ policy rate \times Floating	-0.0124	-0.0233	-0.0114	-0.0234
	(-0.32)	(-0.65)	(-0.29)	(-0.65)
F-test floating rate loans	-0.0424	-0.0627**	-0.0417	-0.0629**
-	(-1.37)	(2.16)	(-1.32)	(-2.06)
Observations	2803531	2780145	2803522	2780140
Control variables × Apolicy rate	No	Yes	No	Yes
Double interactions	Yes	Yes	Yes	Yes
Borrower×Time	Yes	Yes	Yes	Yes
Country×Time FE	No	No	Yes	Yes

Including single bank-firm relationships (Back)



		Dependent variable: Δ Log (loans)				Dependent variable: △ Log (loans)			
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	
Duration gap/TA (lag)	0.000212*	0.000267**	0.000237*	0.000289**	0.000232**	0.000292***	0.000268**	0.000319***	
	(1.70)	(2.27)	(1.83)	(2.35)	(2.23)	(2.77)	(2.43)	(2.88)	
Duration gap/TA (lag) \times Δ policy rate	-0.0338*	-0.0359***	-0.0349*	-0.0352***	-0.0334*	-0.0357***	-0.0349*	-0.0335***	
	(-1.82)	(-3.07)	(-1.84)	(-3.08)	(-1.89)	(-3.12)	(-1.91)	(-3.07)	
Observations	8511563	8437194	8511563	8437194	6463860	6405467	6463868	6405479	
Control variables × Apolicy rate	No	Yes	No	Yes	No	Yes	No	Yes	
ILS×Time×Interest rate type FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Country×Time FE	No	No	Yes	Yes	No	No	Yes	Yes	

Robustness checks (Back)



				Dependent var	riable: Δ Log (lo	ans)			
	Collapsed regressions		Pre-determine	d duration gap	Excluding mixed rate loans		Overnight deposit composition		
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	
Duration gap/TA (pre/lag)	-0.00103*	-0.00108	0.000223**	0.000240**	0.000194*	0.000195*	0.000230**	0.000234**	
	(-1.68)	(-1.66)	(2.41)	(2.43)	(1.75)	(1.73)	(2.08)	(2.06)	
Duration gap/TA (pre/lag) \times Δ policy rate			-0.0202**	-0.0215*	-0.0304***	-0.0305***	-0.0306***	-0.0308***	
			(-2.01)	(-1.99)	(-3.08)	(-3.03)	(-3.32)	(-3.27)	
Share OV deposits to HH (lag)							0.000561***	0.000574***	
							(3.83)	(3.77)	
Share OV deposits to HH \times Δ policy rate							-0.0174	-0.0174	
							(-1.04)	(-0.99)	
Observations	187845	187845	2013105	2013091	2010213	2010199	2012319	2012305	
Control variables × Apolicy rate	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Borrower×Interest rate type FE	Yes	Yes	-	-	-	-	-	-	
Country FE	No	Yes	-	-	-	-	-	-	
Borrower×Time×Interest rate type FE	-	-	Yes	Yes	Yes	Yes	Yes	Yes	
Country×Time FE	-	-	No	Yes	No	Yes		Yes	

Generalised propensity score weighting

	Dependent variable: △ Log (loans)						
	(1)	(2)	(3)	(4)			
Duration gap/TA (lag)	0.000178	0.000226**	0.000178	0.000228*			
	(1.62)	(2.02)	(1.61)	(2.00)			
Duration gap/TA (lag) \times Δ policy rate	-0.0326**	-0.0330***	-0.0328**	-0.0333***			
	(-2.50)	(-3.32)	(-2.49)	(-3.27)			
Observations	2028673	2013105	2028661	2013091			
Control variables \times Δ policy rate	No	Yes	No	Yes			
Borrower*Time*Interest rate type FE	Yes	Yes	Yes	Yes			
Country*Time FE	No	No	Yes	Yes			

Extensive margin: exit and entry dummy 🗪

	D	ependent varia	ble: Exit dumi	ny	Dependent variable: Entry dummy				
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	
Duration gap/TA (pre)	0.000432 (0.36)	0.000551 (0.66)	0.000359 (0.28)	0.000149 (0.17)	-0.000936** (-2.15)	-0.000862*** (-2.67)	-0.000990** (-2.22)	-0.000993*** (-3.06)	
Observations	1027663	1024987	1027663	1024987	925652	923053	925652	923053	
Predetermined control variables	No	Yes	No	Yes	No	Yes	No	Yes	
Borrower×Interest rate type FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Country FE	No	No	Yes	Yes	No	No	Yes	Yes	

Non-linearities and PSM (Back)

	Unmatched sample				Matched sample			
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
Positive duration gap (lag)	0.00636**	0.00473	0.00629**	0.00464	0.00826**	0.00373	0.00824**	0.00367
	(2.07)	(1.54)	(2.04)	(1.50)	(2.03)	(0.70)	(2.01)	(0.67)
Positive duration gap (lag) \times Δ policy rate	-2.189***	-1.859***	-2.187***	-1.839***	-1.968***	-1.512***	-1.969***	-1.494***
	(-4.85)	(-5.04)	(-4.84)	(-4.99)	(-3.63)	(-3.53)	(-3.61)	(-3.44)
Observations	2028673	2013105	2028661	2013091	1613866	1613827	1613856	1613813
Control variables \times Δ policy rate	No	Yes	No	Yes	No	Yes	No	Yes
Borrower×Time×Interest rate type FE	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Country×Time FE	No	No	Yes	Yes	No	No	Yes	Yes