Understanding the Gains from Wage Flexibility: The Exchange Rate Connection By Jordi Gali and Tommaso Monacelli

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- In a closed-economy New Keynesian model, the effects of a policy that reduces labor costs largely depend on monetary policy.
- Consumption Euler equation

$$c_t = E_t \left[-(x_{t+1} - x_t + i_t - \pi_{t+1}) + c_{t+1} \right]$$

• Example: Eggertsson-Woodford discount factor shock (Pr $\{x_{t+1} = x_t\} = \mu$) and $i_t = \phi \pi_t$

$$c = x - \frac{\phi - \mu}{1 - \mu} \pi$$

- Moving from a closed to an open economy model has two effects:
- "endogenous policy channel"
- "competitiveness channel"

- A small open economy New Keynesian model with a labor tax and Calvo sticky wages
- Effect of a temporary reduction in labor costs on employment is positive, but smaller the more the central bank seeks to stabilize the exchange rate.
- Increase in wage flexibility may reduce welfare, and more likely so in economies with an exchange rate-driven monetary policy.

Figure 4 Welfare Loss Decomposition: Demand Shocks



(c) Wage inflation component

• Great paper!

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- The first policy experiment looks very much like policy proposals for the euro-area, but could look even more so.
- Two country model
- To which extent does the success of a labor market reform in country B depend on the interest rate being lowered in both country A and country B?

• More generally, currently one parameter at a time is being changed. Can one make a policy a clear success by jointly moving two parameters?

The loss function

$$L \sim (1 + \varphi) \operatorname{var}\left(\tilde{n}_{t}\right) + \left(\frac{\epsilon_{p}}{\lambda_{p} \left(1 - \alpha\right)}\right) \operatorname{var}\left(\pi_{t}^{p}\right) + \left(\frac{\epsilon_{w}}{\lambda_{w}}\right) \operatorname{var}\left(\pi_{t}^{w}\right)$$

- The three components of the welfare loss have different shapes. Therefore, conclusions about the overall welfare loss will depend strongly on the values of ϵ_p and ϵ_w .
- I recommend looking at the empirical IO literature and the empirical labor literature to calibrate ε_p and ε_w.

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